

MARCO[®]

AN **///ATS** COMPANY

FORMULATION



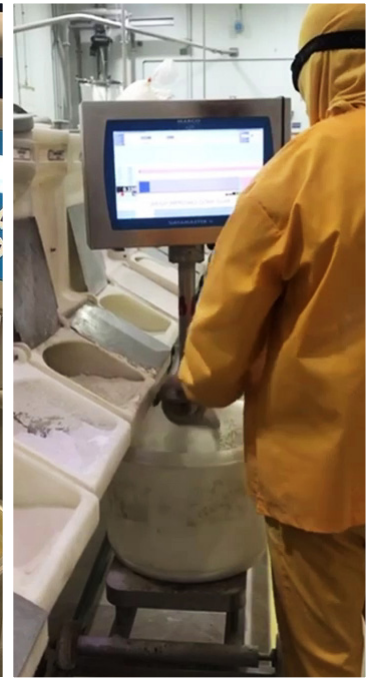
FRESH PRODUCE



CONVENIENCE FOOD



BAKERIES



Smart Weighing Technology Experts

Revolutionise your packhouse or food manufacturing facility with MARCO's innovative **ROI-driven solutions**, designed to minimise waste and maximise operational efficiency.

In today's competitive food industry, optimal productivity, flexibility and streamlined processes are critical for success.

MARCO's unique integration of **cutting-edge software and precision-engineered hardware** transforms production facilities, offering unparalleled control and actionable management insights with real-time data.

MARCO's range of operator-friendly workstations, together with our unique software, de-skill the packing process through the use of language transparent '**one light = one piece**' visual guides.

Our advanced traffic light system provides real-time visual guidance, enabling operators to maintain precise component weights within stringent tolerances. This user-centric design not only enhances accuracy but also significantly boosts efficiency and reduces training time.

MARCO's unwavering commitment to employee development and cutting-edge technology has propelled us to a position of global leadership. Today, we provide productivity-enhancing systems across diverse industries worldwide, consistently driving operational excellence and setting new industry standards.

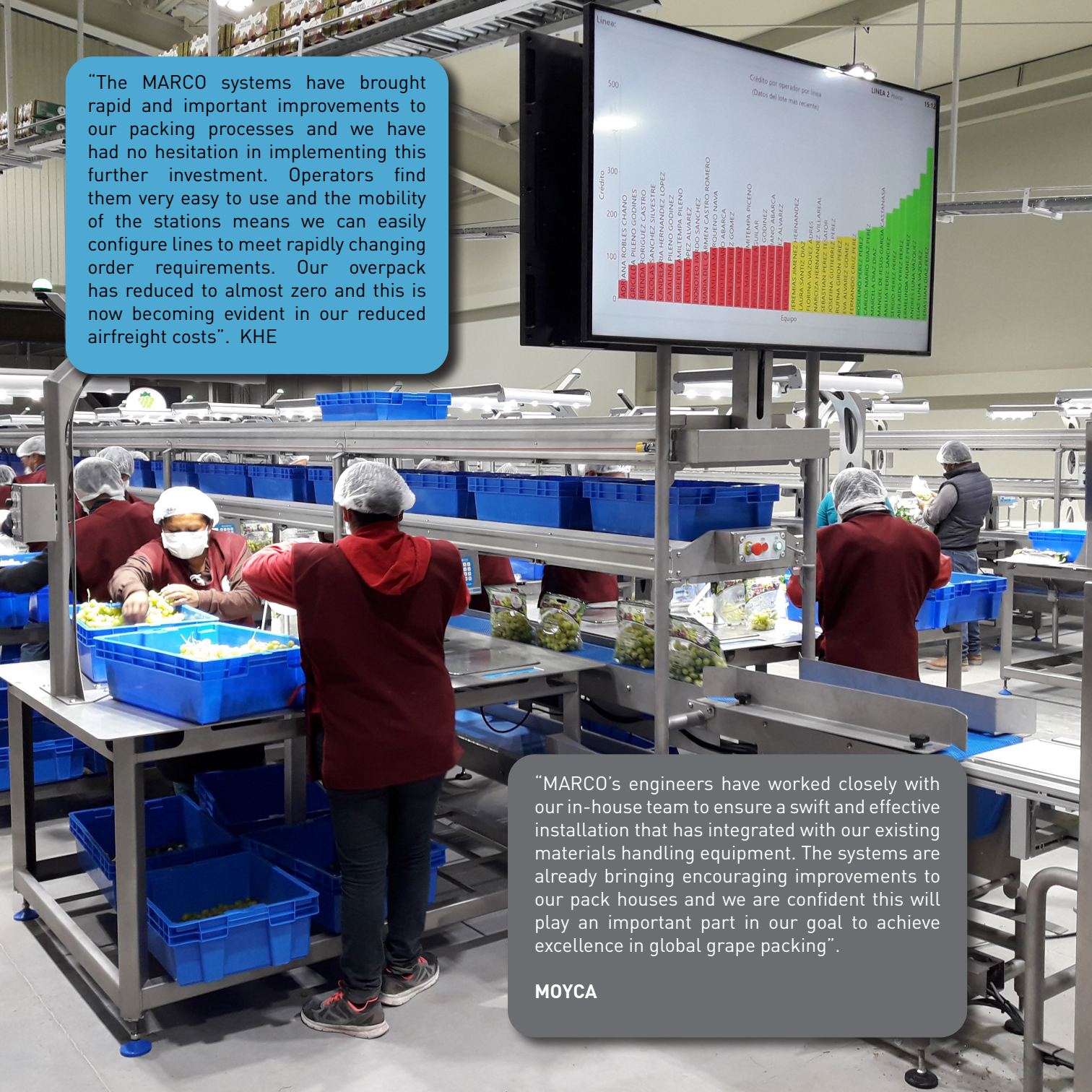
Acquisition by **ATS Automation** in 2019, one of the industry leaders in factory automation systems, allows MARCO to take advantage of the global reach, industry-leading technologies and after-market services platform that ATS offers, enabling us to adapt quickly to a rapidly changing world.



"The MARCO systems have brought rapid and important improvements to our packing processes and we have had no hesitation in implementing this further investment. Operators find them very easy to use and the mobility of the stations means we can easily configure lines to meet rapidly changing order requirements. Our overpack has reduced to almost zero and this is now becoming evident in our reduced airfreight costs". KHE

"MARCO's engineers have worked closely with our in-house team to ensure a swift and effective installation that has integrated with our existing materials handling equipment. The systems are already bringing encouraging improvements to our pack houses and we are confident this will play an important part in our goal to achieve excellence in global grape packing".

MOYCA



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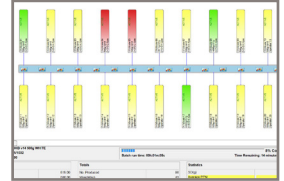
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MOYCA

MARCO[®] TRAC-IT Software Products

Yield Control

Track, monitor and control production in real time. Proven to increase output over 30% with precise product weight control backed by data.



Waste Management

Quickly identify inefficiencies, reduce waste at the source, and make data-driven decisions to improve sustainability with MARCO's Waste Management Module.



Quality Control

Developed to enable businesses to regulate and automate quality control procedures in every aspect of production.



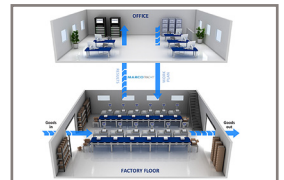
Goods Received

An essential part of inventory and supply chain management used to track and manage the receipt of goods or products from suppliers.



Data Exchange

Data Exchange Module allows for a seamless, real time integration with MARCO's TRAC-IT Software applications and Third Party ERP Systems creating a cohesive business-wide solution.



Recipe Verification

Verifies that the correct ingredients, measurements, processes, and procedures are being used at each stage of production.



MARCO[®] Hardware Products

Tabletop Scales

High precision portable weighing units complete with industrial load cells and light bar system.



Takeaway Scales

Perfect for convenience food/ready-meal industries or delicate and hard to pack products where multiple ingredients are portioned to make the final product.



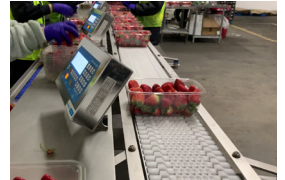
Semi-Automation

Semi-automated combination weighers remove operator guesswork, increasing speeds, and reducing over pack.



Dynamic Portion Control

Our most efficient and automated method of processing packed at source produce with precise weight control, minimal labour and data feeding back to the field.



Semi-Automated Packing Line


Seamlessly integrates cutting-edge technology, transforming traditional grape processing with unmatched precision, efficiency, and quality control.



Materials Handling

Multi-tiered packing lines designed to optimise the flow of food products, reducing manual handling and minimise labour costs.





"The relationship with MARCO continues to strengthened and the added security now delivered by this latest innovation brings greater levels of confidence for Cucina Sano and in turn for our customer and their consumers. We are confident that wrongly labelled product cannot leave our plant and even 'near misses' will be a thing of the past".

BAKKAHOR

"We have experienced significant year on year growth over the past five years and this has given us the confidence and justification to invest in the new plant. We recognised from the outset that we needed to harness the power of real time data from the factory floor and the MARCO system plays an integral role in this".

NUTRICIA LIVERPOOL

MARCO[®] INSIGHTS

Unleash the power of **real-time data** with **MARCO INSIGHTS**; a powerful new solution for visualising important production information in a more intuitive and accessible way.

Track Operator Performance, Batch Progress and Recorded Waste with;

- **Customisable Dashboards:** Tailor your view to display the most relevant information for your team.
- **User-Friendly Interface:** Simplify decision-making with intuitive visual displays of critical production data.
- **Access Anytime, Anywhere:** View your dashboards from any device with a web browser for on-the-go insights.

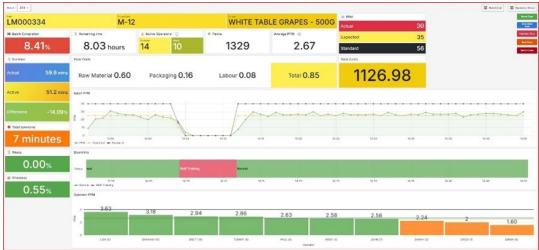


MARCO Insights takes the powerful data captured by MARCO YCM Software and transforms it into dynamic, easy-to-interpret visualisations that provide deeper insights into your production processes.

Find out more:



Batch	Unit	Product Code	Product	Start	End	Task	Status	Progress
335	UNIT 3	M-12	WHITE TABLE GRAPES - 5000	2024-10-10 10:15:13		Single Product	Running	27.5%
336	UNIT 7	M-5-10	WHITE TABLE GRAPES - 5000	2024-10-10 10:14:06		Single Product	Running	6.27%
337	UNIT 1	M-5-10	WHITE TABLE GRAPES - 5000	2024-10-10 10:14:06		Single Product	Running	3.88%
338	UNIT 1	M-5-10	WHITE TABLE GRAPES - 5000	2024-10-10 10:14:06		Single Product	Running	3.88%
339	UNIT 2	M-10	WHITE TABLE GRAPES - 5000	2024-10-10 10:14:06		Single Product	Running	88.5%
340	UNIT 4	M-7-10	WHITE TABLE GRAPES - 5000	2024-10-10 10:14:06		Single Product	Running	80.5%
341	UNIT 3	M-12	WHITE TABLE GRAPES - 5000	2024-10-10 10:14:06		Single Product	Running	81.1%
342	UNIT 2	M-5-10	WHITE TABLE GRAPES - 5000	2024-10-10 10:14:06		Single Product	Running	96.7%
343	UNIT 1	M-5-10	WHITE TABLE GRAPES - 5000	2024-10-10 10:14:06		Single Product	Running	77.1%
344	UNIT 4	M-5-10	WHITE TABLE GRAPES - 5000	2024-10-10 10:14:06		Single Product	Running	94.1%
345	UNIT 1	M-5-10	WHITE TABLE GRAPES - 5000	2024-10-10 10:14:06		Single Product	Running	94.1%
346	UNIT 3	M-5-10	WHITE TABLE GRAPES - 5000	2024-10-10 10:14:06		Single Product	Running	94.1%
347	UNIT 7	M-5-10	WHITE TABLE GRAPES - 5000	2024-10-10 10:14:06		Single Product	Running	44.3%
348	UNIT 3	M-5-10	WHITE TABLE GRAPES - 5000	2024-10-10 10:14:06		Single Product	Running	70.5%
349	UNIT 3	M-5-10	WHITE TABLE GRAPES - 5000	2024-10-10 10:14:06		Single Product	Running	45.5%
350	UNIT 1	M-10	WHITE TABLE GRAPES - 5000	2024-10-10 10:14:06		Single Product	Running	23.1%
351	UNIT 4	M-12	WHITE TABLE GRAPES - 5000	2024-10-10 10:14:06		Single Product	Running	14.1%





up to **30%**
**INCREASE IN
PRODUCTIVITY**

as low as
0.5%
GIVEAWAY

**RETURN ON
INVESTMENT
WITHIN 1 YEAR**

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